

AI Tools for Grant Finding and Proposal Writing

Reference Links & Slide Prompts

CA Girls STEM Collaborative

<https://ngcproject.org/about/collaboratives/california-girls-stem-collaborative>

AI Is All Around US

What has AI ever done for us?

<https://medium.com/design-bootcamp/what-has-ai-ever-done-for-us-d985032b19a4>

What is AI

Introduction to Generative AI | Google

<https://www.youtube.com/watch?v=G2fqAlmoPo>

Deep Research with AI

For Use with Google (and other search engines)

Federal, state, and private foundation grants available in [year] for a nonprofit that provides [mission] to [people] in [service area].

For use with any AI search app

I work with a nonprofit that provides [mission] to [people] in [service area]. Please provide a list of current or upcoming grant opportunities in [year] that align with this mission and geographic focus. Include federal, state, and private foundations where possible. Only include opportunities that match this type of organization. For each opportunity, include the grant funder name, description, eligibility, scope, deadline, and website links if available.

Tools for Smarter Prospecting

[Perplexity](https://www.perplexity.ai/) <<https://www.perplexity.ai/>>

is an AI-powered conversational search engine that provides real-time, accurate answers with citations

[Instrumentl](https://www.instrumentl.com/) <https://www.instrumentl.com/>

helps users identify relevant funders, track and manage funding opportunities, and stay on top of deadlines.

[CharityGPT](https://www.charitygpt.io/) <https://www.charitygpt.io/>

is a specialized tool for donor management, personalized communication, and administrative efficiency. It assists in drafting fundraising content, analyzing data, and automating supporter engagement

[DonorSearch](https://www.donorsearch.net/) <https://www.donorsearch.net/>

is a leading AI-driven prospect research and wealth screening tool for nonprofits, helping identify high-capacity donors through data analytics

[ChatGPT](https://chatgpt.com/) <https://chatgpt.com/>

is a conversational generative AI chatbot developed by OpenAI that uses large language models to generate human-like text, code, and images

-----ALL the Prompts-----

Reading RFPs with AI

- **Summarization:** "Summarize this RFP: What are the 3 main goals and the 3 biggest constraints?"
- **Compliance Check:** "Extract all 'Must-Haves' and submission requirements into a table."
- **Alignment Check:** "Based on our mission [Paste Mission], what are the 3 biggest risks or gaps in applying for this specific grant?"
- **Deep Summarize:** "I am going to paste a Grant Solicitation. Please act as a senior grant consultant and provide:
 1. A 3-sentence summary of the program.
 2. The maximum grant amount and the deadline.
 3. A list of all required attachments.
 4. Any eligibility restrictions (e.g., geographic or organizational type)."

Strategic Decision Making with AI

- **Alignment Audit:** "I will provide our project summary and the funder's mission."

1. Rate our alignment on a scale of 1-10.
 2. List the 3 strongest points of connection.
 3. Identify 2 specific areas where our project might seem out of scope for this funder."
- **Rubric Analysis:** If the funder provides a scoring rubric, feed it to the AI.
 - **The "So What?" Test:** Ask the AI to read your draft and answer: "If I am a busy reviewer, what is the one most compelling reason to fund this, and what is the biggest unanswered question?"
 - **Anticipating Hurdles:** AI can help you brainstorm potential "tough questions" a reviewer might have about your budget or sustainability plan.
 - **Pattern Recognition:** Feed the AI a list of projects this funder has supported in the past (found on their website or 990s).
 - **The "Unwritten" Preferences:** Ask: "Based on these past winners, what characteristics does this funder value most? (e.g., Innovation vs. Proven Models, Rural vs. Urban, Collaborative vs. Single-Org)."
 - **Strategy:** Tailor your "vibe" to match the funder's historical preferences.

Practical Proposal Development

- **Reuse & Recycle:** Feed the AI your long-form history and ask it to: *"Summarize this into exactly 1,200 characters while keeping our mention of the 2022 Innovation Award."*
- **Character Limits:** "I need to trim 150 characters from this paragraph without losing the mention of our budget or our partner organization. Use more concise phrasing."

Polishing for Impact and Clarity:

- "Make this more emotionally compelling"
- "Simplify this for a general audience"
- "Rewrite this in a more professional tone"
- "Strengthen the urgency of this section"

- “Make this sound more natural and human”
- “Add more concrete examples”
- “Rewrite this with a more donor-centric focus”
- “Make this sound like it was written by a seasoned grant writer”
- **Critiquing:** “Critique this grant proposal from the perspective of a funder. What questions might they have? What improvements can I make?”
- **Critiquing:** “What types of statistics would strengthen this proposal?”

For a Different Funder:

Viewing the Proposal Through a Funder’s Lens:

- Upload the funder information
- “Analyze this funder’s website and grant guidelines. What key themes or phrases should I incorporate into my proposal?”
- “Rewrite this grant proposal summary to align with this funder’s priorities while keeping it persuasive and concise.”

Custom GPTs

Writing Instructions for GPTs

<https://help.openai.com/en/articles/9358033-key-guidelines-for-writing-instructions-for-custom-gpts>

Building GPTs the right way - 20 custom instructions included

<https://www.youtube.com/watch?v=Ah-BO5A8On8>

“Best way to get my custom GPT to follow my writing style”:

https://www.reddit.com/r/ChatGPTPro/comments/1fs8z86/best_way_to_get_chatgt_to_follow_my_writing_style/

5 prompt frameworks:

<https://www.thepromptwarrior.com/p/5-prompt-frameworks-level-prompts>

Really Good AI in Fundraising Series

Joanne Toller | Fundraising Coach

https://youtube.com/playlist?list=PLVO1n7MLtZAUPoliNdXZ3BVeC-GOP-s- &si= LtMQo5Ahnld_ImQ